

# SECOND QUARTER 2025 RESULTS STRONG ACTIVITY AND SOLID PROFITABILITY MAINTAINED

- REVENUE OF €1.2 BILLION
- EBITDA OF €213 MILLION, REPRESENTING 18% OF REVENUE
- NET DEBT TO EBITDA RATIO OF 1.7x

August 27th, 2025

SNF today announced total revenue of €1,177 million for the second quarter of 2025, representing an increase of 2.1% versus the second quarter of 2024, spread between forex, price and volume impacts of (4.5)%, (0.7)% and 7.3%, respectively. The Company had an EBITDA of €213 million for the second quarter of 2025, representing 18.1% of revenue.

SNF operates its business through four geographic zones: EMEA (Europe, the Middle East and Africa), North America, Latin America, and Asia Pacific. SNF's revenue by geographic zone as a percentage of total revenue for the three months ended **June 30**, 2025 and the three months ended **March 31**, 2025 are set forth in the table below:

| REVENUE       | Three months ended March 31, | Three months ended June 30, |
|---------------|------------------------------|-----------------------------|
|               | <b>2025</b>                  | <b>2025</b>                 |
|               |                              |                             |
| EMEA          | 24.4%                        | 24.2%                       |
| North America | 41.5%                        | 41.2%                       |
| Latin America | 9.8%                         | 9.7%                        |
| Asia Pacific  | 24.3%                        | 24.9%                       |



I am very pleased with our performance this quarter, driven by strong business activity and sustained high pricing. Despite adverse foreign exchange impacts, EBITDA remained robust at €213 million, representing a margin of 18%. Over the first half of the year, all our markets recorded positive volume growth.

We continue to operate in a structurally higher cost environment in Europe, while closely tracking raw material price fluctuations. In parallel, we are maintaining disciplined execution of our capex plan, aligned with our sales growth expectations.

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Pascal Remy, Chairman & CEO

### **CONFERENCE CALL:**

The Company will host a conference call to discuss its quarterly results on **Thursday August 28th**, **2025**, **at 4p.m. Paris time**. Participants must register in advance of the conference using the following link:

https://www.netroadshow.com/events/login/LE9zwo49enSNfsJlaafc8v9lu0LHo7zaJXS

Upon registering, each participant will receive access details via email.

#### CALL REPLAY:

A recording will be available until Saturday, September 27, 2025:

Replay Stream: <a href="https://www.netroadshow.com/events/login/LE9zwo49enSNfsJlaafc8v9lu0LHo7zaJXS">https://www.netroadshow.com/events/login/LE9zwo49enSNfsJlaafc8v9lu0LHo7zaJXS</a>

**Replay Dial-In:** +44 20 3936 3001

Access Code: 360367



#### **FOR MORE INFORMATION CONTACT:**

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Statements in this discussion which are not historical facts may be considered "forward-looking statements" that involve risks and uncertainties. For a discussion of these risks and uncertainties, which could cause actual events or results to differ from those contained in the forward-looking statements, see "Risk factors" included in Company's Annual Report. The Company assumes no obligation to update this press release.

# **SUMMARY FINANCIAL STATEMENTS**

| CONSOLIDATED INCOME STATEMENT (MEUR)         | THREE MONT | <b>THREE MONTHS ENDED JUNE 30</b> |       |  |
|--|------------|-----------------------------------|-------|--|
|  | 2024       | 2025                              | %     |  |
| Revenue                                      | 1,152      | 1,177                             | 2.1%  |  |
| Raw materials and transportation costs       | (670)      | (684)                             |       |  |
| Gross profit                                 | 482        | 492                               | 2.2%  |  |
| % Revenue                                    | 41.8%      | 41.8%                             |       |  |
| Manufacturing costs                          | (235)      | (251)                             | 6.9%  |  |
| % Revenue                                    | 20.4%      | 21.3%                             |       |  |
| Marketing and distribution expenses          | (47)       | (49)                              | 4.2%  |  |
| Research and development expenses            | (18)       | (17)                              | -1.4% |  |
| General and administrative expenses          | (38)       | (44)                              | 14.2% |  |
| Selling, general and administrative expenses | (103)      | (110)                             | 6.9%  |  |
| % Revenue                                    | 9.0%       | 9.4%                              |       |  |
| EBIT   | 144        | 131                               | -9.0% |  |
| % Revenue                                    | 12.5%      | 11.1%                             |       |  |
| Depreciation and amortization                | 76         | 82                                |       |  |
| EBITDA                                       | 220        | 213                               | -3.0% |  |
| % Revenue                                    | 19.1%      | 18.1%                             |       |  |
| Non-recurring income                         | (9)        | (4)                               |       |  |
| Financial result                             | (35)       | (37)                              |       |  |
| Share of profit or loss of associates        | (0)        | 0                                 |       |  |
| Income tax                                   | (24)       | (15)                              |       |  |
| Income after tax                             | 76         | 76                                |       |  |
| Attributable to non-controlling interests    | (1)        | (1)                               |       |  |
| Net income                                   | 75         | 75                                | 0.9%  |  |
| % Revenue                                    | 6.5%       | 6.4%                              |       |  |

| CONSOLIDATED BALANCE SHEET (MEUR) | March 31,<br>2025 | June 30,<br>2025 |
|-----------------------------------|-------------------|------------------|
| Goodwill                          | 117               | 115              |
| Tangible assets, net              | 2,903             | 2,822            |
| Cash, at bank and on hand         | 487               | 425              |
| Total assets                      | 5,939             | 5,766            |
| Shareholder's equity              | 2,919             | 2,814            |
| Borrowings                        | 1,950             | 1,893            |

| OTHER FINANCIAL DATA (MEUR)      | March 31,<br>2025 | June 30,<br>2025 |
|----------------------------------|-------------------|------------------|
| LTM EBITDA (1)                   | 901               | 894              |
| LTM Interest expenses            | 59                | 59               |
| Adjusted net debt (2)            | 1,480             | 1,508            |
| Net debt to LTM EBITDA (3)(5)    | 1.64x             | 1.69x            |
| Interest expense ratio (4)       | 15.2x             | 15.1x            |
| Net debt to shareholder's equity | 0.5x              | 0.5x             |

- (1) LTM EBITDA is defined as operating income plus depreciation, amortization and charges to provisions of the last twelve months.
- (2) Net debt is adjusted to reflect the average exchange rate between EUR and USD for the year, as per our Senior Facility.
- (3) Net debt to LTM EBITDA is the ratio of total debt less cash and cash equivalents over LTM EBITDA.
- (4) Interest expense ratio is the ratio of LTM EBITDA to interest expense and income of the last twelve months.
- (5) As of June 30, 2025, we are within the limit of our covenants under our Senior Facility.